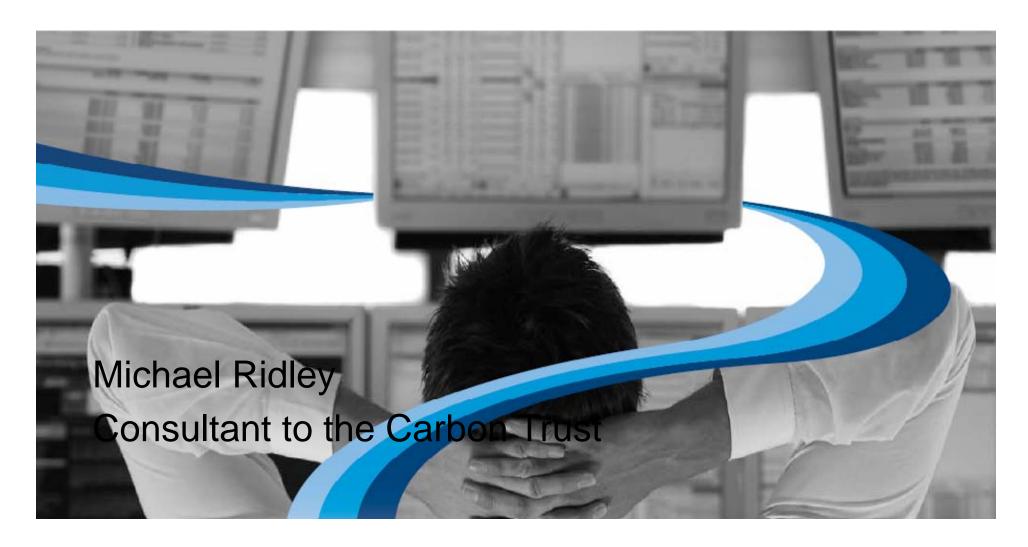
Business, Climate Change and the Carbon Market

Carbon Markets Workshop,

For Mexican Business Leaders and Key Government Officials

Sheraton, Mexico City, 20-21 August 2009





Business, Climate Change and the Carbon Market

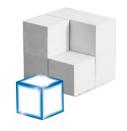


- The Carbon Trust
- Investor Engagement at the Carbon Trust
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 - Aluminium
 - Oil and Gas
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Our activities cover 5 low carbon business areas













Insights

Solutions

Enterprises

Innovations

Investments

Explains the opportunities surrounding climate change

Delivers carbon reduction solutions

Creates low carbon businesses

Develops low carbon technologies

Finances clean energy businesses

Accelerating the UK's transition to a low carbon economy

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Climate change – a business revolution?



Thought Experiment....

- 1. Suppose the world DOES cut emissions sufficiently to stabilise global CO2 equivalent concentrations at 550ppm in 2050; via 4 different routes.
- 2. How will a company perform if it does not anticipate this success?
- 3. How will it perform if it does anticipate this success?
- 4. Quantify potential opportunities and risks for company value

Our Approach

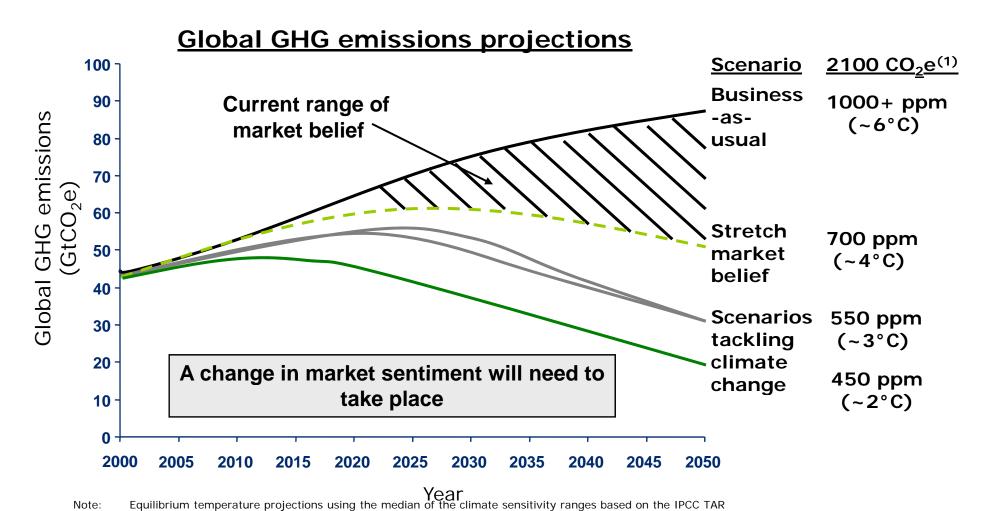
Global study, six sectors:

- Aluminium
- Automotive
- Beer
- Building Insulation
- Consumer Electronics
- Oil & Gas

Joint project team: Carbon Trust and McKinsey & Co. with scenarios from Oxera

Annual global emissions in 2050 will need to be well below today's





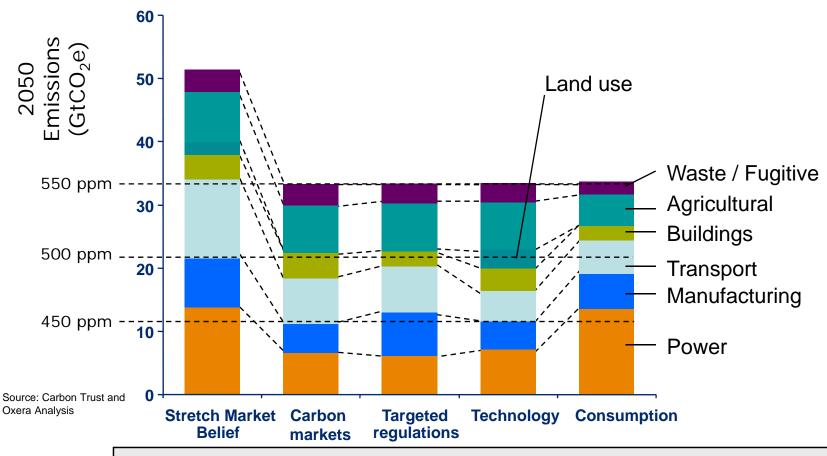
Oxera and Carbon Trust analysis

Source:

We create four 'success' scenarios, each led or motivated by a different factor



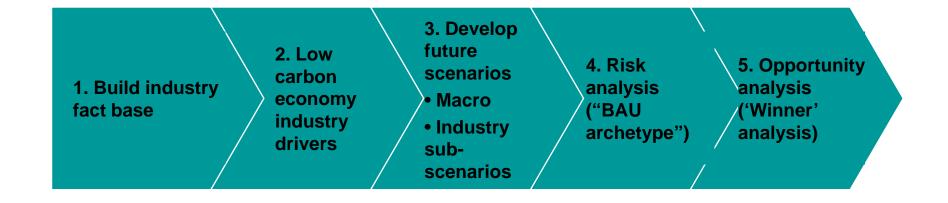
Variation in GHG emissions by source in 2050



To achieve 450ppm, ALL industries would need to exploit ALL opportunities!

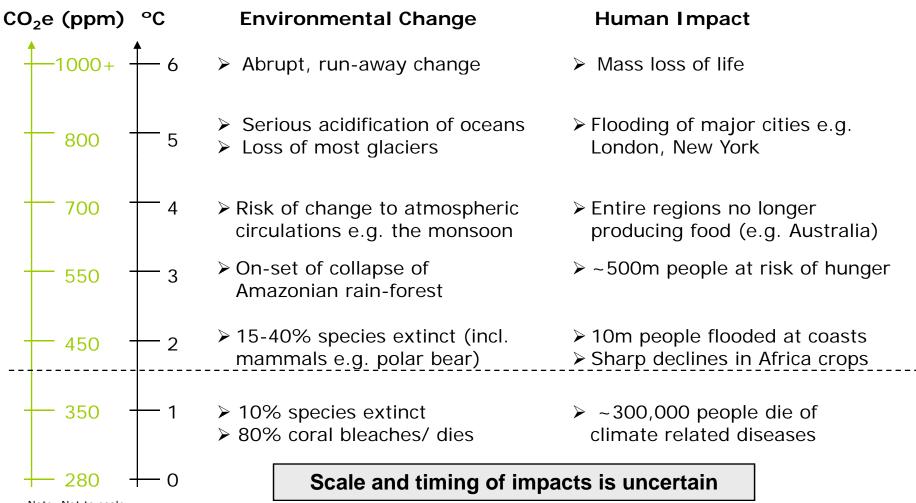
Then we analyse the cash flow impact of an archetypal firm, in each scenario





Risk and Opportunity is measured via a discounted cash flow model

Temperature is estimated to rise in range of 1.1-6.4C, by 2100 TRUST



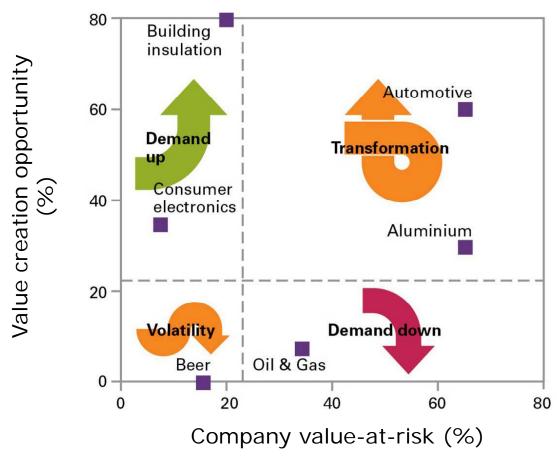
Note: Not to scale

Source: Intergovernmental Panel on Climate Change, *Third Assessment, Stern Report, analysis and approximations of median point by Bruce Duguid*

Different sectors have different levels of opportunity and risk



Calculated maximum value-creation opportunities and transition value-at-risk for companies



Business, Climate Change and the Carbon Market

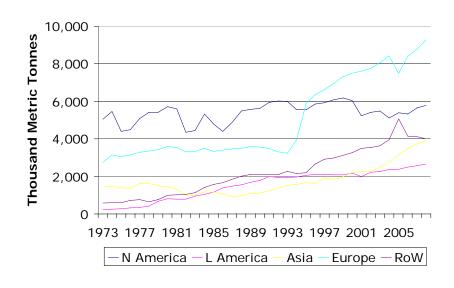


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Aluminium – highly polluting industry faces potential transformation TRUST

- One of the most carbon intensive industries
- Integral to economic growth
- Strong growth could increase GHG emissions 6 fold by 2050



Source: International Aluminium Institute



High level of direct (process driven) and indirect (electricity generation) emissions



•	Direct emissions	tCO2e/t Al
-	Production of bauxite and alumina	0.7
-	Smelting, process driven emissions	2.5
-	Smelting, heating driven emissions	2.3
•	Indirect emissions	
-	Electricity (thermal generation)	0.0 to 15.0
=	>Total emission	13.5

nb. developing recycled aluminium uses less then 1 tonne CO2e/t Al



Aluminium – an industry transformed

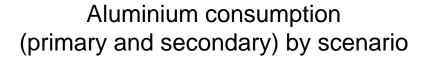


Companies face:

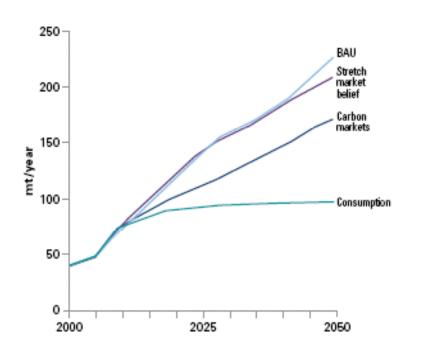
- fall in demand as aluminium replaced by substitute materials (plastics, biomass) in packaging, construction, transport
- internalisation of carbon costs: EU producers are short carbon permits from 1 Jan '13, and face higher power prices

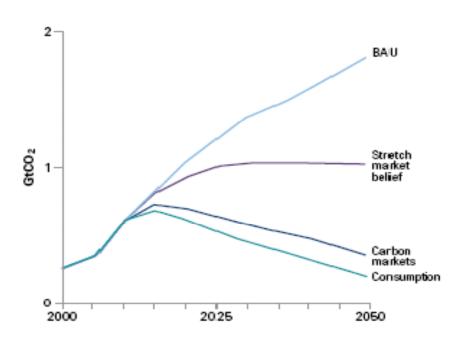
Well positioned companies will:

- obtain access to low carbon power (hydro, nuclear, geo-thermal) (carbon price will widen cost differences between thermal and hydro generators)
- develop aluminium recycling opportunities (recycled aluminium uses $\sim 95\%$ less energy (<1 tonne CO_2e))







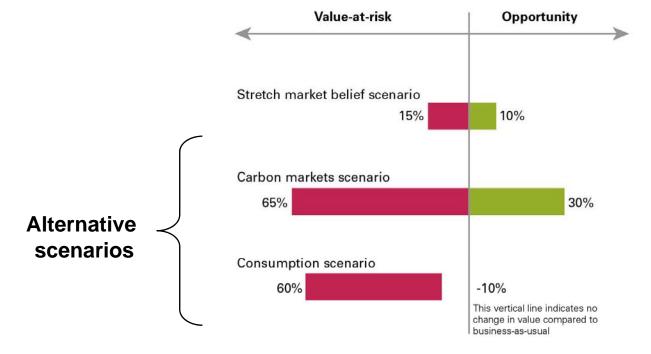


Aluminium is so integral to growth that it is hard to see production falling; but carbon efficiency rises in carbon market scenarios



Aluminium value opportunity & risk

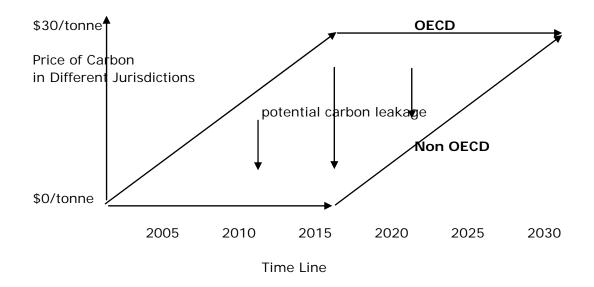




Successful company: runs high proportion of renewable energy (80% hydro, 10% nuclear, 10% fossil fuel, does not suffer from carbon leakage, buys into recycling)



OECD producers compete with nonTRUST OECD firms that do not internalise carbon costs



EU firms face unlevel playing field to 2030, when global C02 pricing may begin (or EU taxes imports that do not internalise carbon costs)



EU aluminium producers will be included in the EU-ETS from 1 Jan 2013, the first year of phase 3 (2013 to 2020).

In 2013, 20% of all permits allocated to the aluminium sector will be auctioned, with the remaining 80% handed out (grandfathered) for free. Auctioning should rise from 20% in 2013 to 70% in 2020.

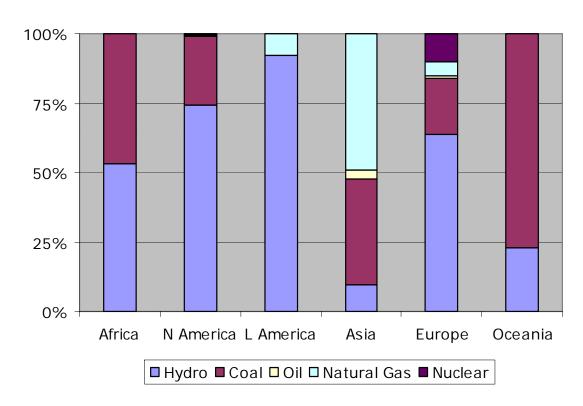
Companies could avoid the permit shortfall, however, if they show that they would suffer significant carbon leakage (i.e., industry would move overseas and no overall emission reduction would be achieved).

But even if companies "prove" carbon leakage, companies would only be granted permits in relation to an industry benchmark profile of emissions. Less efficient companies than the bench mark would still need to buy permits.

Fuel source – hydro and nuclear generation the best



Energy Sources for Primary Energy Production, by World Region



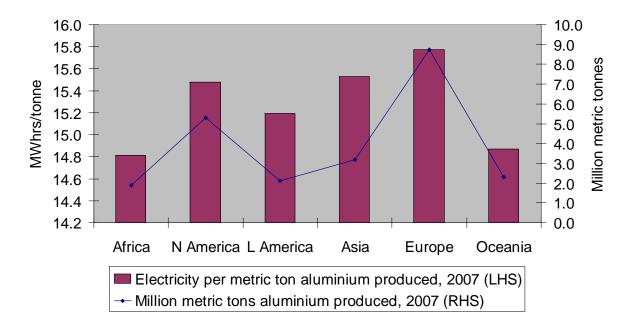
Source: International Aluminium Institute

Europe and US still use a lot of coal for aluminium production

Energy efficiency – emerging markets often rank ahead



Electricity used per metric tonne of aluminium produced, and metric tonnes of aluminium produced, by world region

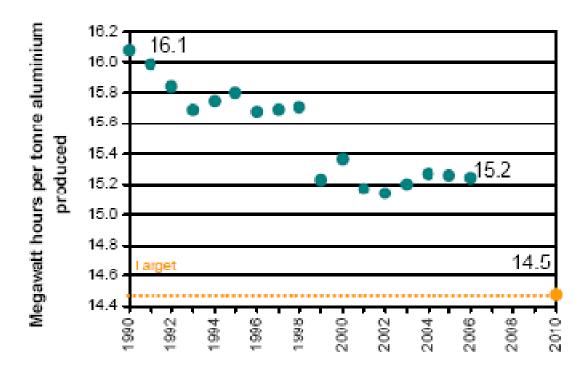


Source: International Aluminium Institute

Europe produces the most aluminium, with the least efficient plants

Energy efficiency - IAI members offered 10% improvement by 2010 vs. 1990



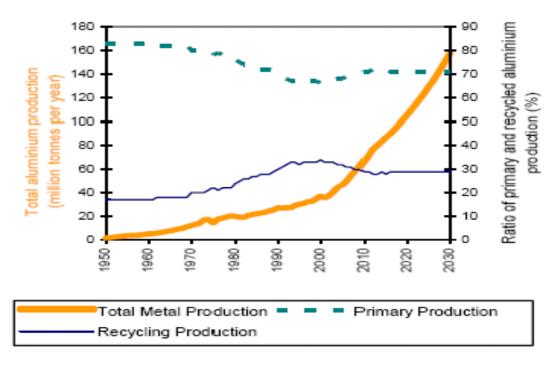


Source: International Aluminium Institute

IAI members may fail to achieve this target

Recycling - IAI projects sharp rise in production, no rise in recycling rates....





Source: International Aluminium Institute

"this ratio of recycled to primary sourced metal is unlikely to change in the short to medium term"

IAI, Aluminium for Future Generations, 2007 Update

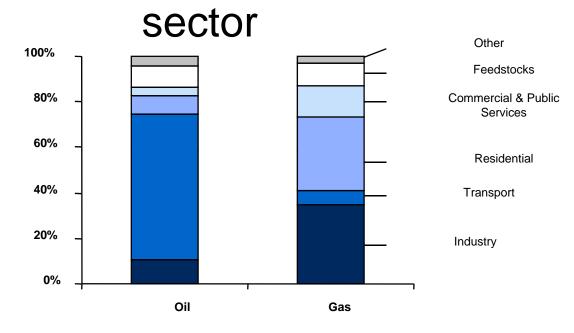
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Oil consumption largely would be driven by changes in the transport





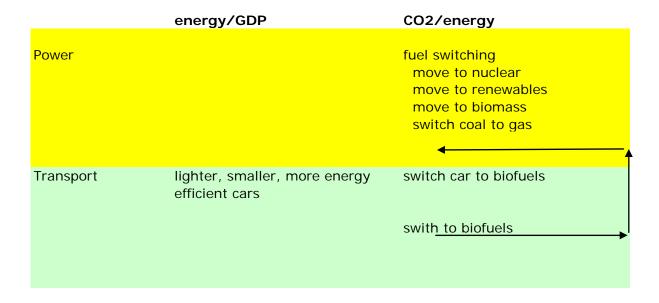
Source: International Energy Agency, 2005

Gas more driven by changes in industry and residential consumption

Fuel switching and more efficient cars would cut oil consumption

If GdP grows at set rate, we cut emissions via 1) energy efficiency 2) lower emissions per unit of energy use





CO2e emissions = GDP x energy intensity of GDP x carbon intensity of energy use

toe/GDP unit of energy used/unit of GDP

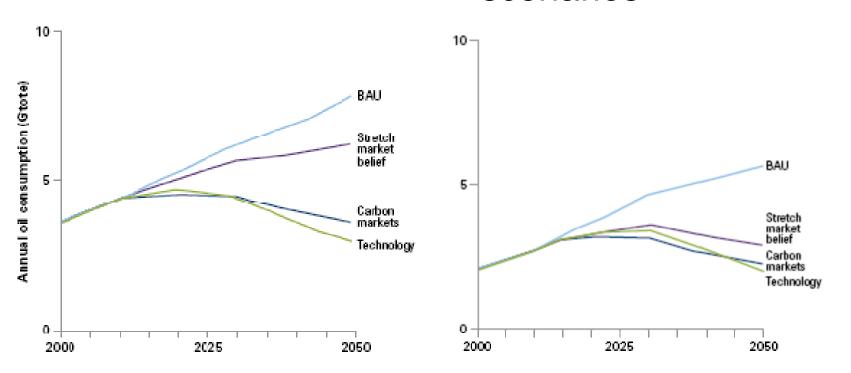
tCO2e/toe CO2e emissions/unit of energy used

Energy efficiency must rise, and emission per unit of fuel use must fall

Oil consumption in the four scenarios

Gas
consumption in
the four
scenarios



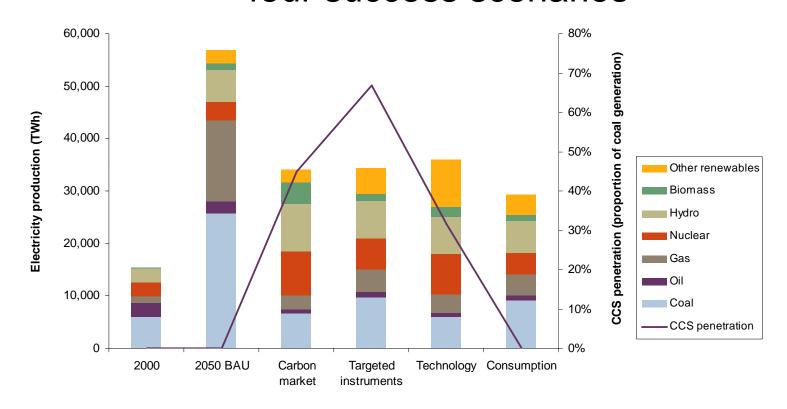


Oil consumption peaks between 2020 and 2025; gas between 2025 and 2030

Fuel used in the power production, in the four success scenarios

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Oil as a power sector fuel sharply in the four success scenarios vs 2000

How vertically integrated players are impacted: fall in demand and price are "TRUST" "double whammy"

Scenario	Year demand for oil or gas falls	Peak reserves ratio	Assumed shift in oil & gas prices	Value-at-risk (excluding/ including price shift)	Low carbon opportunity (excluding/including oil & gas price change)		
BAU	Nover falls	10:1	No chango	na	na		
Stretch market belief	Oil: Never falls Gas: Falls 2030 on	11:1	-25% from 2015	-2%/-10%	1%/-7%		
Carbon markets	Oil: Falls 2020 on Gas: Falls 2025 on	13:1	-25% (2015) -50% (2030)	-13%/-30%	-3%(-20%		
Technology	Oil: Falls 2020 on Gas: Falls 2030 on	12:1	-25% (2015) -50% (2020)	-11%/-29%	-4%/-21%		

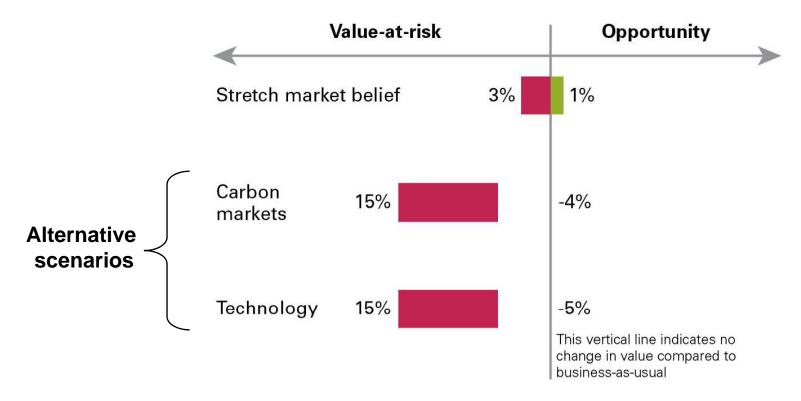
We assume a tax wedge is introduced, which prevents price to the consumer falling, but sees price achieved by the producer fall



Exploration & Production value CARBON opportunity and risk

TRUST

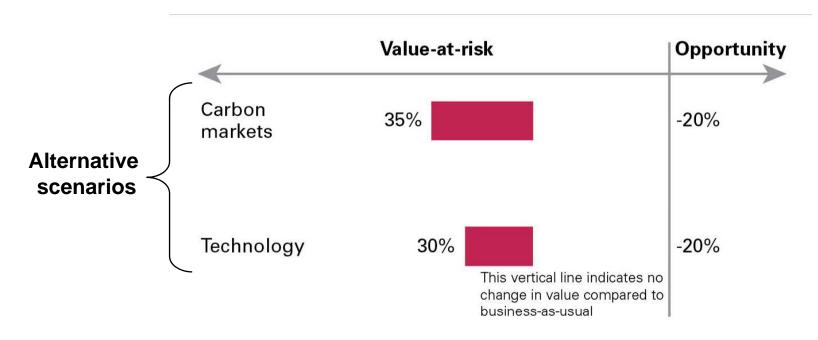
Excluding oil price shifts





Oil exploration & production CARBON value opportunity & risk TRUST

Including oil price shifts



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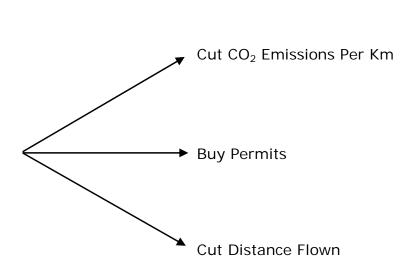
Industrial Sectors and Date of Their Inclusion in the EU ETS

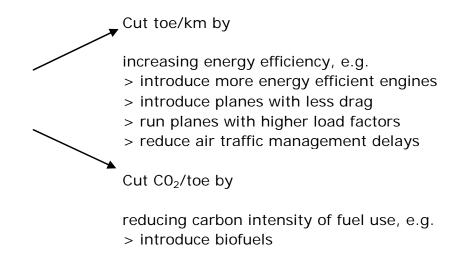


	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
		Phase	1	Phase 2				Phase 3								
Power generation	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Steel	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Iron	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Cement	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Glass	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Oil refineries	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Ceramics	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Pulp & paper	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Metallic ore	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Coke	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>	>
Aviation								>	>	>	>	>	>	>	>	>
Chemicals									>	>	>	>	>	>	>	>
Aluminium									>	>	>	>	>	>	>	>



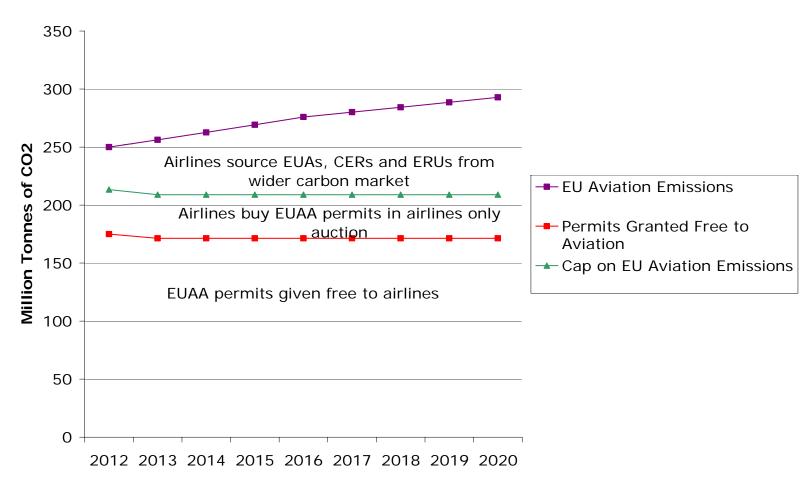






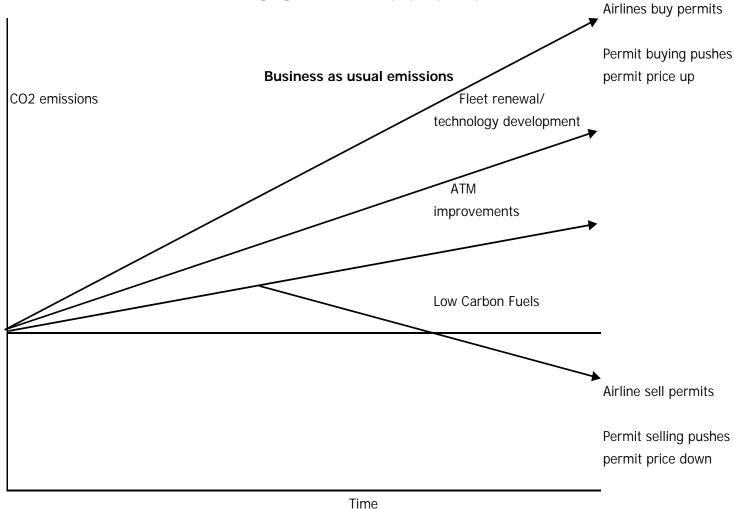
Aviation Cap, Free Permits and Possible Future Emissions, 2000 to 2020





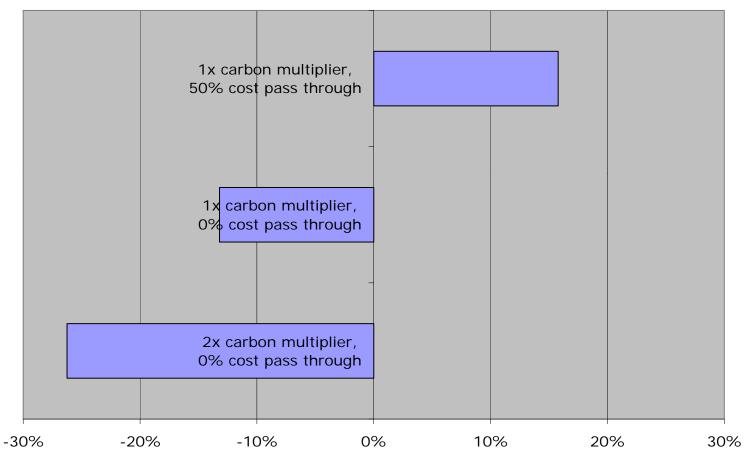
Methods to Reduce the Rise in Aviation CO2 Emissions





Percentage change in 2012 EBIT, with €25/tonne carbon price, vs. €0/tonne, in three situations, (assuming 2%/annum passenger growth and 1%/annum energy efficiency)





Percentage change in 2012 EBIT, with €25/tonne carbon price, vs. €0/tonne, in three situations



